NTIS Announces Selection of 35 Joint Venture Partners
“A Major Milestone for the Data Economy”

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Contact: Gail Porter, 301-975-3392, gail.porter@nist.gov

ALEXANDRIA, Va.—The U.S. Commerce Department’s National Technical Information Service (NTIS) announced today that it has selected 35 organizations through a merit-based process as eligible to be joint venture partners (JVPs). Once partner agreements have been signed, the organizations, which include small and large companies, nonprofits and research groups, will be eligible to compete to work with NTIS on groundbreaking data projects conducted for and funded by federal agencies.

“These joint ventures mark a major milestone for the data economy,” said U.S. Secretary of Commerce Penny Pritzker. “As America’s data agency, the Commerce Department is committed to making it easier for businesses, government, taxpayers and communities to access, analyze and use data to strengthen economic growth and create new jobs. I am confident the partnerships between NTIS and each selected organization will unlock new federal data that will leverage advances in data science, promote software development and accelerate innovation.”

The federal government collects an enormous amount of useful data about everything from weather and climate to statistics on the U.S. economy, population and demographics to trade statistics by market and industry, including jobs supported by exports. However, many barriers exist for efficiently using, sharing, analyzing and gaining insights from these national data resources, either alone or in combination with non-federal data.

“We want to accelerate the data innovation process by quickly connecting private sector experts with agencies striving to create smart cities, deliver critical public services, enhance operational excellence or improve accessibility and interoperability among national data sets,” said NTIS Director Avi Bender.

“We expect the new data science platforms, tools and apps created through these partnerships to help agencies save time and money through innovative, effective ways to manage data in carrying out their mission and operations,” Bender added. “By working on challenging data problems, NTIS JVPs will be in a position to leverage spin-off benefits through improvements to their data products and services.”

The selected NTIS JV private sector partners were chosen following a rigorous merit review of proposals received in response to the Opportunity to Enter into a Joint Venture with the National Technical Information Service for Data Innovation Support, published in the Federal Register.

Each time NTIS receives a request from a federal agency for innovative data services for which the use of the joint venture authority is appropriate, it will conduct a merit-based competition among its interested JVPs.

The organizations selected to enter into a joint venture partnership agreement with NTIS are:

- 1901 Group, LLC
- Amazon Web Services, Inc.
- Arcadia Data, Inc.
- ASET Partners Corporation
- Bayes Impact
• Berico Technologies, LLC
• Booz Allen Hamilton, Inc.
• Cherokee Nations Technology Solutions, LLC
• Civis Analytics
• Columbia University on behalf of Northeast Big Data Innovation Hub (lead organization), in partnership with the West Big Data Innovation Hub, the Midwest Big Data Innovation Hub, and the South Big Data Innovation Hub
• data.world
• Deloitte Consulting LLP
• D&B Government Solutions
• EBO, Inc.
• Esri
• Excella Consulting, Inc.
• Govini
• HP Enterprise Services, LLC
• Hypatia Project, LLC /dba/Dendrite Technologies
• i3solutions, Inc.
• IBM Corporation
• ICF Incorporated, LLC
• National Center for Supercomputing Applications, University of Illinois at Urbana-Champaign
• New Enterprise Associates
• Onu Technology, Inc.
• Palantir Technologies Inc.
• People Power Company, Maalka, Inc., and Urban.Systems
• Qubole
• Socrata
• Splice Machine, Inc.
• SRI International
• Stanford University
• Uncharted Software Inc.
• IPUMS at the University of Minnesota

Editor’s note: While 35 organizations were selected as eligible joint venture partners, one has requested that NTIS not identify them until their JVP agreement has been signed by both parties.

About NTIS

NTIS provides innovative data services to federal agencies, through joint venture partnerships with the private sector that advance federal data priorities, promote economic growth and enable operational excellence. As a fee-supported agency, it receives no appropriations from Congress.

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